| General Fund Five-Year Financial Model | $\begin{array}{r} \text { FY18 } \\ \text { Actual } \\ \hline \end{array}$ | FY19 <br> Revised <br> Budget | $\begin{array}{r} \text { FY19 } \\ \text { Year-end } \\ \text { Estimate } \\ \hline \end{array}$ | Approve Budget | $\begin{aligned} & \text { Year-end } \\ & \text { Estimate } \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { FY21 } \\ \text { Proj. } \\ \text { Budget } \end{array}$ | $\begin{array}{r} \text { FY22 } \\ \text { Proj. } \\ \text { Budget } \end{array}$ | $\begin{array}{r} \text { FY23 } \\ \text { Proj. } \\ \text { Budget } \end{array}$ | $\begin{array}{r} \text { FY24 } \\ \text { Proj. } \\ \text { Budget } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning Fund Balance | 1,908,576 | 1,978,874 | 1,978,874 | 1,856,361 | 1,856,361 | 1,170,329 | 2,272,322 | 1,782,100 | 1,594,788 |
| Revenues/Sources |  |  |  |  |  |  |  |  |  |
| Assessment | 3,590,100 | 3,710,144 | 3,710,144 | 3,863,365 | 3,859,502 | 4,041,330 | 4,217,040 | 4,392,750 | 4,568,460 |
| Recreation Fees | 333,203 | 290,000 | 387,855 | 382,550 | 382,550 | 340,000 | 360,349 | 360,349 | 360,349 |
| Guest Passes | 60,812 | 62,300 | 63,250 | 62,005 | 62,005 | 60,000 | 60,000 | 60,000 | 60,000 |
| DOR Enforcement Fees | 22,628 | 13,000 | 19,000 | 18,500 | 18,315 | 9,900 | 9,850 | 9,800 | 9,750 |
| Food \& Beverage Sales | 1,125,492 | 1,126,217 | 1,209,172 | 1,259,781 | 1,259,781 | 1,291,276 | 1,323,557 | 1,356,646 | 1,390,563 |
| Golf Fees \& Income | 605,801 | 613,609 | 602,785 | 614,234 | 614,234 | 623,432 | 608,454 | 593,836 | 594,430 |
| Shopping Center Income | 91,326 | 103,235 | 91,854 | 106,268 | 106,268 | 107,268 | 108,268 | 109,268 | 110,268 |
| Vehicle Storage Income | 158,309 | 160,645 | 157,732 | 157,500 | 157,500 | 157,500 | 157,500 | 173,250 | 173,250 |
| Misc. Revenue | 127,116 | 39,698 | 148,540 | 46,400 | 46,400 | 46,446 | 46,493 | 46,539 | 46,586 |
| Bond/loan Proceeds | - | - | - | - | - | 2,500,000 | - | - | - |
| Grant Revenue | 179,089 | 50,000 | 50,000 | - | - | - | - | - | - |
| Transfer from 2018 Bond Prj. Fund | - | 651,000 | - | - |  |  | - |  | . |
| Revenues/Sources | 6,293,876 | 6,819,848 | 6,440,332 | 6,510,603 | 6,506,555 | 9,177,152 | 6,891,511 | 7,102,439 | 7,313,655 |
| (Dollar change from previous year) | 443,858 | 763,449 | 146,456 | $(309,245)$ | 66,223 | 2,670,597 | $(2,285,641)$ | 210,927 | 211,217 |
| (Percent change from previous year) | 7.59\% | 12.61\% | 2.33\% | -4.53\% | 1.03\% | 41.04\% | -24.91\% | 3.06\% | 2.97\% |
| Total Resources | 8,202,452 | 8,798,722 | 8,419,206 | 8,366,964 | 8,362,916 | 10,347,481 | 9,163,833 | 8,884,539 | 8,908,444 |
| Expenditures/Uses |  |  |  |  |  |  |  |  |  |
| Personnel | 2,214,212 | 2,510,850 | 2,422,565 | 2,689,200 | 2,656,160 | 2,843,972 | 2,985,645 | 3,131,822 | 3,281,666 |
| Operating | 2,895,020 | 2,906,568 | 2,892,964 | 2,976,488 | 2,933,946 | 3,006,987 | 3,012,288 | 3,049,629 | 3,087,437 |
| New Non-Capital Proposals | - | 37,689 | 37,689 | - | - | 82,500 | - | - | - |
| R\&M/Capital | 1,114,345 | 1,196,355 | 1,209,627 | 754,500 | 1,581,882 | 1,871,900 | 830,200 | 558,700 | 149,300 |
| Transfers |  |  |  |  |  |  |  |  |  |
| To Debt Service Fund | - | 700,000 | - |  | 20,600 | 286,800 | 573,600 | 573,600 | 573,600 |
| Transfers | - | 700,000 | - | - | 20,600 | 286,800 | 573,600 | 573,600 | 573,600 |
| Contingency | - | 47,116 | - | 124,390 | - | 100,000 | 100,000 | 100,000 | 100,000 |
| (Year-end Rev. over Exp.) | N/A | N/A | N/A | N/A | N/A | $(117,000)$ | $(120,000)$ | $(124,000)$ | $(127,000)$ |
| Total Expenditures/Uses | 6,223,578 | 7,398,578 | 6,562,845 | 6,544,578 | 7,192,587 | 8,075,159 | 7,381,733 | 7,289,751 | 7,065,003 |
| (Dollar change from previous year) | 342,224 | 115,248 | 339,267 | $(854,000)$ | 629,742 | 1,530,581 | $(693,426)$ | $(91,982)$ | $(224,748)$ |
| (Percent change from previous year) | 5.82\% | 1.58\% | 5.45\% | -11.54\% | 9.60\% | 23.39\% | -8.59\% | -1.25\% | -3.08\% |
| Rev./Sources minus Exp./Uses | 70,298 | $(578,730)$ | $(122,513)$ | $(33,975)$ | $(686,033)$ | 1,101,993 | $(490,221)$ | $(187,312)$ | 248,652 |
| Ending Fund Balance |  |  |  |  |  |  |  |  |  |
| Undesignated Fund Balance | 1,526,905 | 1,400,144 | 1,791,361 | 1,822,386 | 1,170,329 | 2,272,322 | 1,782,100 | 1,594,788 | 1,843,441 |
| Committed Fund Balance |  |  |  |  |  |  |  |  |  |
| Non-spendable for inventory \& |  |  |  |  |  |  |  |  |  |
| prepaids | 119,575 | - | 65,000 | - |  | - | - |  | - |
| Committed for CIP | 332,394 | . | - | - | - | - | - | . | - |
| Total Ending Fund Balance | 1,978,874 | 1,400,144 | 1,856,361 | 1,822,386 | 1,170,329 | 2,272,322 | 1,782,100 | 1,594,788 | 1,843,441 |
|  |  |  |  |  |  |  |  |  |  |
| Fund Balance (excluding committed for capital, prepaids, projects \& transfers) percentage of subsequent year's budget (Personnel \& Operating). |  |  |  |  |  |  |  |  |  |
|  | 28.19\% | 24.71\% | 31.62\% | 31.15\% | 20.00\% | 37.89\% | 28.83\% | 25.04\% | 28.94\% |
| Monthly assessment rate | N/A | N/A | N/A | 66.00 | N/A | 69.00 | 72.00 | 75.00 | 78.00 |
| Food \& Beverage price increase \% | N/A | N/A | N/A | 2.50\% | N/A | 2.50\% | 2.50\% | 2.50\% | 2.50\% |
| Golf membership increase \% | N/A | N/A | N/A | 0.00\% | N/A | 10.00\% | 0.00\% | 0.00\% | 0.00\% |
| Shopping Center increase \% | N/A | N/A | N/A | 0.00\% | N/A | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| Vehicle Storage increase \% | N/A | N/A | N/A | 0.00\% | N/A | 0.00\% | 0.00\% | 10.00\% | 0.00\% |
| Other revenue increase \% | N/A | N/A | N/A | 0.10\% | N/A | 0.10\% | 0.10\% | 0.10\% | 0.10\% |
| Employee incentive \% | N/A | N/A | N/A | 7.50\% | N/A | 5.00\% | 5.00\% | 5.00\% | 5.00\% |
| Health Insurance Change \% | N/A | N/A | N/A | 15.00\% | N/A | 15.00\% | 12.50\% | 11.25\% | 10.00\% |
| Dental Insurance Change \% | N/A | N/A | N/A | 2.00\% | N/A | 2.00\% | 2.00\% | 2.00\% | 2.00\% |
| Operating inflationary \% | N/A | N/A | N/A | N/A | N/A | 1.25\% | 1.25\% | 1.25\% | 1.25\% |
| Personnel \% expended | N/A | N/A | N/A | N/A | 98\% | 98\% | 98\% | 98\% | 98\% |
| Operating \% expended | N/A | N/A | N/A | N/A | 98\% | 98\% | 98\% | 98\% | 98\% |
|  |  |  |  |  |  |  |  |  |  |
| Non-R\&M/Capital Projects <br> ("X" indicates project is funded) (Shaded rows indicate project is not funded) |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| $\times \quad$Facilities assessment and capital <br> forecasting implementation | - | 37,689 | 37,689 |  |  |  |  |  |  |
| Electronic resident badging system and scanning stations at pools |  |  |  | - | - | 82,500 | - |  |  |
| ARCC Member Training |  |  |  |  |  | . |  |  | 11,100 |


| Total Non-Capital Proposals: | 37,689 | 37,689 | - | - | 82,500 | - | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| R\&M/Capital Projects <br> ("X" indicates project is funded) (Shaded rows indicate project is not funded) |  |  |  |  |  |  |  |  |




| General Fund Five-Year Financial Model | $\begin{array}{r} \text { FY18 } \\ \text { Actual } \\ \hline \end{array}$ | $\begin{array}{r} \text { FY19 } \\ \text { Revised } \\ \text { Budget } \\ \hline \end{array}$ | $\begin{array}{r} \text { FY19 } \\ \text { Year-end } \\ \text { Estimate } \\ \hline \end{array}$ | Approved <br> Approved Budget | $\begin{array}{r} \text { FY20 } \\ \text { Year-end } \\ \text { Estimate } \end{array}$ | $\begin{array}{r} \text { FY21 } \\ \text { Proj. } \\ \text { Budget } \\ \hline \end{array}$ | $\begin{array}{r} \text { FY22 } \\ \text { Proj. } \\ \text { Budget } \end{array}$ | $\begin{array}{r} \text { FY23 } \\ \text { Proj. } \\ \text { Budget } \end{array}$ | $\begin{array}{r} \text { FY24 } \\ \text { Proj. } \\ \text { Budget } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\times$ PS Pool \#1 heater upgrade | 11,971 |  | - |  |  |  |  |  |  |
| x----Ps Pool\#2 heater upgrade | 10,892 |  | - |  |  |  |  |  | ---- |
| x----BOT Pool \#3 heater upgrade | 10,892 | 12,000 | - | - | - | - | - | - |  |
| Installation of mechanical pool cover at <br> $x$ Res Pool \#1 | - |  | 19,500 | - | - | - | - | - |  |
| $\begin{aligned} & \text { Installation of mechanical pool covers } \\ & \times \quad \text { Res at Polls \#2 \& \#3 --------------------------- } \end{aligned}$ | - |  | - | 40,000 | 40,000 | - |  | - | - |
| Res Solar heating system for Pool \#1 |  |  |  |  |  |  |  | - | 38,600 |
| BOT Geothermal heater for Pool\#1 |  |  | - |  |  | - | - | - |  |



| Vehicles |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\times$ - PS Replace P.S. truck (2002 mid-size) | 17,415 | $-$ | - | - | - |  | - | - | ---- |
| $\times$ P PS Replace P.S. truck (2005 F-250-size) | - | 32,757 | 32,757 | - | - | - | - | - | - |
| $\times$ - PS R Replace P.S. truck (2006 F-250 size) |  | - | - | 35,000 | 35,000 | $-$ | - | - | ---- |
| x ----------- Replace P. P. truck (2006 full-size) | - | - | - | ---- | -- | 28,000 | - | - | ---- |
| x----PS Additional P. P. Truck |  | - |  | 24,000 | 24,000 | - | - | - | ---- |
| $\times$ - PS Replacement backhoe (used) |  |  |  |  | - | 35,000 | - | - | ----- |
| $\times$ RR Replacement R.R. truck (2015 mid-size) |  |  |  |  | - |  | 19,000 | - |  |
| ${ }^{\mathrm{x}}$-----PS Replace P. S. HD utility cart (2008) | 8,985 | $-$ | - | - | $-$ | - | - | - | ---- |
| X PS Peplace P.S. golf cart (2000) | 9,514 | $-$ | $-$ | - | - | - | - | - | ---- |
| x----PS Replace P. P. golf cart (2012) | 9,514 | - | - | - | - |  | - | - | ---- |
| $\times$ - P------- Replace P.S. golf cart (2003) | 8,985 | -- | - | - | - | - | - | - | ---- |
| $\times$ PS ----- Replace P. P. golf cart (2013) |  | 9,400 | 8,476 |  | - |  | - | - | ---- |
| $\times$ - RR Replace R.R. |  |  |  |  |  |  |  | 8,000 |  |
| - - - Ps Replace lawnmower | 32,146 | $-$ | - | - | . |  | - | - |  |
| $\times$ - PS ----- Replace lawnmower |  | - | - | 32,000 | 32,000 |  | - | - |  |
|  |  |  |  |  | . |  | 10,000 | - |  |
| Additional utility cart for custodial <br>  |  |  |  | 8,500 | 8,500 |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Amenities |  |  |  |  |  |  |  |  |  |
| Restroom trailer by pickle ball/tennis <br> $x$ Res courts |  |  |  |  | - | 50,000 | - | - |  |
| $\times$ - Res.-Additional 4 pickle ball courts | 17,830 | 9,330 | 9,330 |  | - |  |  | - |  |
| Res. Skateboard park | ------ | ---- | --- | - | - |  |  | - | 55,200 |
|  | -14,250 |  |  | - | -- |  |  | - |  |
| x----Golf Cart barn repairs (Irma) | 11,625 |  | $-$ |  | - |  |  | - |  |
| x Golf Bunker restoration, Ph. 3 | 8,720 | 28,800 | 28,800 | - | - |  |  | - |  |
| $\times$ Golf Pump house building | 18,740 |  |  | - | - |  | - | - |  |
| x----- Golf Replace golf cart path Ph. 3 | 20,392 | - |  | - | $-$ |  | - | - |  |
| $\times$ Golf L11, 12, 14, 15, 16\& 17) |  |  |  |  |  |  |  |  |  |
|  |  |  |  | 75,000 | 75,000 |  | - | $-$ | ------- |
|  |  |  |  |  |  |  |  |  |  |



